Customize your eFlorist Homepage with the eFlorist Self Admin Tool (eSAT)



Agenda

- Introduction to eSAT
- Managing Teleflora product pricing individually
- Bulk pricing tool
- Minimum pricing tool
- Holiday pricing settings



What is eSAT?

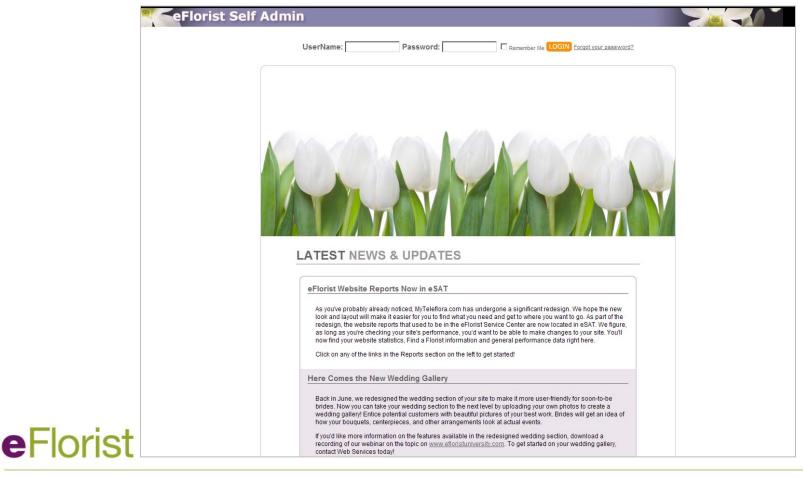
- eSAT is the eFlorist Self Administration Tool, which lets you make changes to your website.
- You can make a variety of changes to your website using eSAT:
 - Make price changes to products on your website
 - Create your own custom products and custom categories
 - Customize your home page message and products
 - Manage your delivery fees, available delivery dates
 - And much, much more!

eFlorist

• With eSAT, changes are effective immediately. The best part, eSAT is available *any time, day or night* – NO HOLIDAY CUT OFFS!

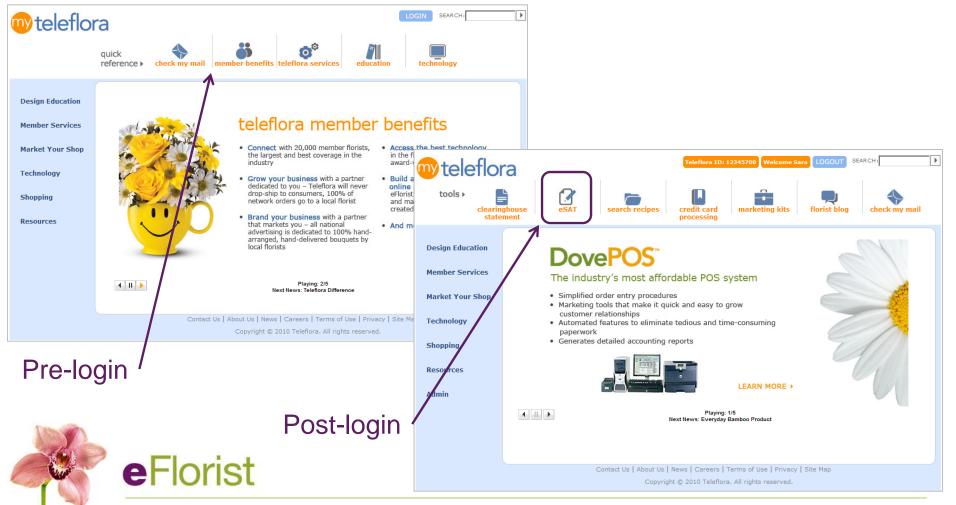
Logging in to eSAT

- Go to http://esat.myteleflora.com
 - Log in with your username and password
 - Contact Florist Customer Service if you have any login issues 800.421.2815



Logging in to eSAT

- Go to http://www.myteleflora.com
 - · Log in with your username and password
 - Once you log in, eSAT icon will appear in top navigation



eSAT home screen

When you first log in to eSAT, you'll see the eSAT home screen.

Your shop information

Left navigation remains through all pages

Check News & Updates section often

eFlorist Self Admin

Misty's Petals

Manage Home Page Manage Message and Products

Manage Categories

Create Custom Categories Edit Categories Sequence Categories

Manage Products and Pricing

Add Custom Products Edit Custom Products Manage Teleflora Products Seasonal Product Manager Holiday Pricing Settings Download Product Price List Upload Product Price List

Website Settings

Manage Delivery Charge Exclude Delivery Dates Change Website Template Edit About Us Page Manage Rewards Program Edit Title and Meta Tags

View Wy Website Outstanding Issues

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My We

View Web Stats Summary Report View eFlorist Web Stats Reports View IP Address Lookup Report View Find A Florist Report

Welcome to eSAT

Customize your website with the eFlorist Self Administration Too!! With this tool, you can make a variety of changes to your website on your own - from updating product prices to even creating your own custom products. Below you will find a section with the latest announcements from the eFlorist program and a quick overview for new users to eSAT. If you have suggestions for eSAT, please email <u>eSAT@teleflora.com</u>.

Home Logout

LATEST NEWS & UPDATES

eFlorist Website Reports Now in eSAT

As you've probably already noticed, MyTeleflora.com has undergone a significant redesign. We hope the new look and layout will make it easier for you to find what you need and get to where you want to go. As part of the redesign, the website reports that used to be in the eFlorist Service Center are now located in eSAT. We figure, as long as you're checking your site's performance, you'd want to be able to make changes to your site. You'll now find your website statistics, Find a Florist information and general performance data right here.

Click on any of the links in the Reports section on the left to get started!

Here Comes the New Wedding Gallery

Back in June, we redesigned the wedding section of your site to make it more user-friendly for soon-to-be brides. Now you can take your wedding section to the next level by uploading your own photos to create a wedding gallery! Entice potential customers with beautiful pictures of your best work. Brides will get an idea of how your bouquets, centerpieces, and other arrangements look at actual events.

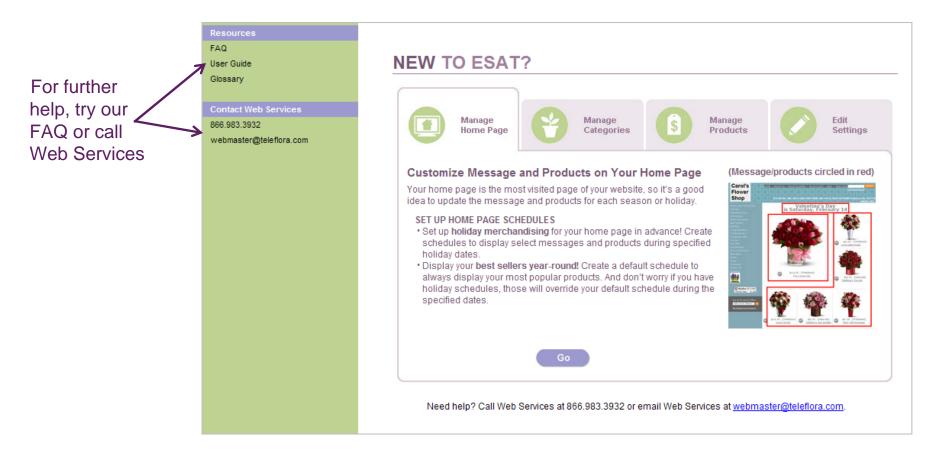
If you'd like more information on the features available in the redesigned wedding section, download a recording of our webinar on the topic on <u>www.efforistuniversity.com</u>. To get started on your wedding gallery, contact Web Services today!

Reward Your Loyal Customers

We have now launched a consumer rewards program for eFlorist sites! Using eSAT, you can activate and manage your own rewards program for your website. Customers will earn points for every dollar spent on your site (excluding tax and delivery fees). When they've earned enough points, they'll receive a coupon that's redeemable on your site. It's a great way to reward your loyal customers and keep them coming back to your site. The best thing about it, you can customize it to suit your customers' needs! You set the number of points earned per dollar spent, you determine how many points are needed to be eligible for a discount, and you decide how much of a discount is offered. All of this is now available in eSAT, but as always, you can contact Web Services to set things up.

eSAT home screen

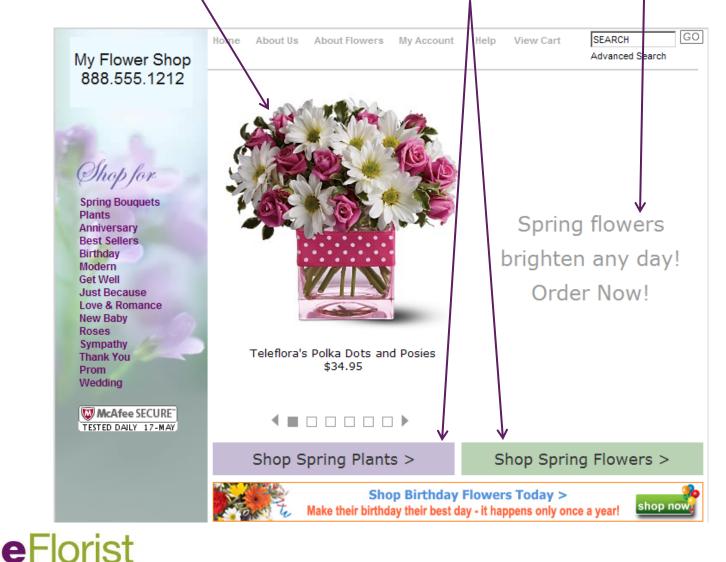
Get a quick overview with the New to eSAT section





Manage your homepage with eSAT

Customize products displayed, promotional banners and text



Manage your homepage with eSAT

• Click on link at top of left-hand navigation

eFlorist Self Admin

Misty's Petals

Manage Home Page

Manage Message and Products

Manage Categories

Create Custom Categories

Edit Categories

Sequence Categories

Manage Products and Pricing

Add Custom Products Edit Custom Products Manage Teleflora Products Seasonal Product Manager Holiday Pricing Settings Download Product Price List Upload Product Price List

Website Settings

Manage Delivery Charge Exclude Delivery Dates Change Website Template Edit About Us Page Manage Rewards Program

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Home Logout

LATEST NEWS & UPDATES

Prepare for Mother's Day

Start preparing for Mother's Day! Check out our <u>deadlines for making changes to your website</u> and make sure you submit your changes to Web Services well in advance. When you use eSAT, you don't have to worry about holiday cutoffs, as eSAT allows you to make changes at any time! Why not try on a different look for Mother's Day? You can choose from over 40 website design and color combinations for your eFlorist site. <u>Click here to</u> yiew a selection of templates that would be perfect for Mother's Day.

eFlorist Website Reports Now in eSAT

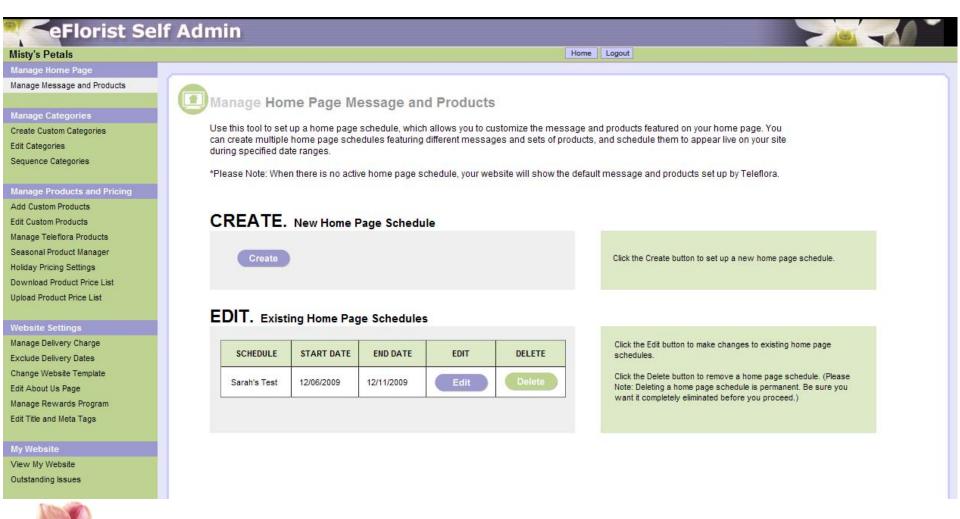
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Manage your homepage with eSAT

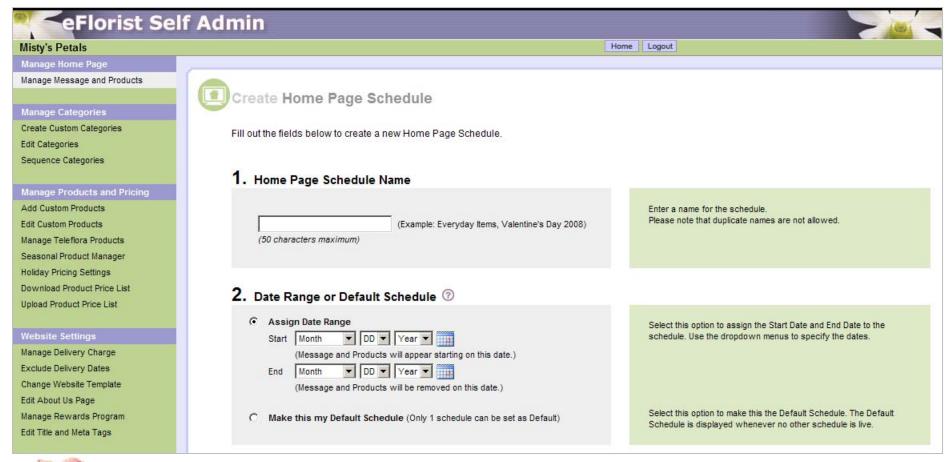
Introduction at the top and instructions at right to guide you



eFle

Create new homepage schedule

- Name your schedule and set up the active dates
- You can set up a default schedule to use in between holidays



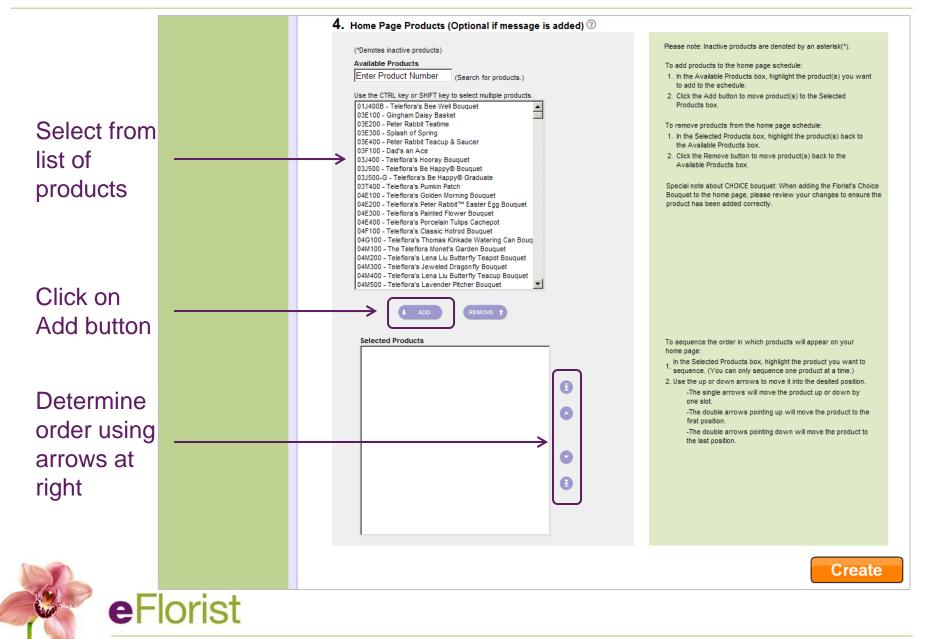
Add your message

- Personalize what customers see
- Try to use standard fonts and simple formatting so it doesn't detract from your products
- You have lots of characters available, but make sure the end product looks good on the page!

My Website	3. Home Page Message (Optional if products are added) ⑦
View My Website	
Outstanding Issues	B I U ≡ ≡ ≡ ≡ Font family • Font size • Enter and format your home page message using the text box. Do not use HTML.
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Resources	
FAQ	
User Guide	
Glossary	
Contact Web Services	1200 characters remaining. (1200 characters maximum)
866.983.3932	
webmaster@teleflora.com	



Pick your products



Edit existing homepage schedules

- After you create a new schedule, it appears in a list in eSAT of schedules you can edit
- Editing an existing schedule is very similar to creating a new one

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age Message and Products						
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ate Custom Categories	Use this tool to set up a home page schedule, which allows you to customize the message and products featured on your home page. You can create multiple home page schedules featuring different messages and sets of products, and schedule them to appear live on your site					
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Edit existing homepage schedules

• Steps are the same, but information is already filled out

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Edit your message

• Try to follow text guidelines to keep things simple

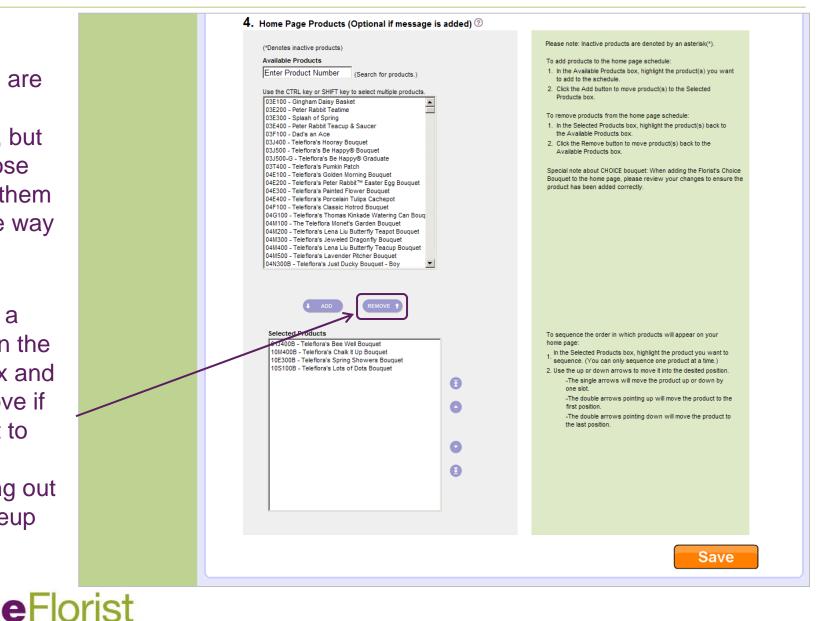
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Edit your products

Products are already selected, but you choose and edit them the same way

Highlight a product in the lower box and hit Remove if you want to take something out of the lineup



Back to Manage Message and Products Home

 Once you've saved your work, you'll go back to the Manage Homepage Message and Products Home screen

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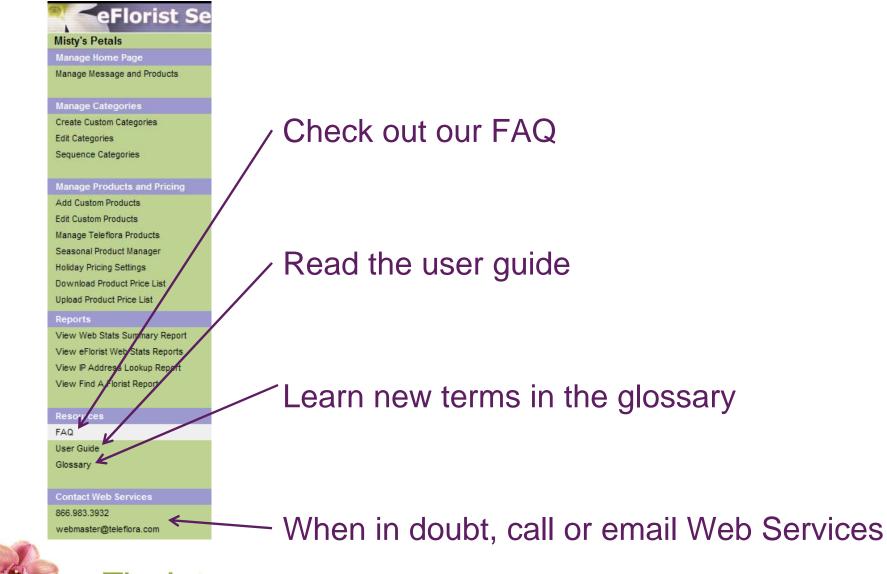
Viewing your website

• To review your website

- Click on "View My Website" on the left-navigation
- Website will open in a new browser window



Additional resources in eSAT



- To summarize
 - eSAT is a great tool for managing your site and changes take immediately
 - Homepage schedules can be set in advance, one less thing to think about
 - When in doubt, call Web Services
- Questions?
 - Contact Web Services for questions about implementation at 866.983.3932 or <u>webmaster@teleflora.com</u>
 - Send suggestions for future webinar topics to <u>efloristuniversity@teleflora.com</u>

